

**AYSO REGION 41**  
**Profit & Loss Budget vs. Actual**  
July 2017 through March 2018

	Jul '17 - Mar 18	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
4005 - Registration Fees				
Fall	34,397.50	34,375.00	22.50	100.07%
Spring	10,197.50	6,250.00	3,947.50	163.16%
<b>Total 4005 - Registration Fees</b>	<b>44,595.00</b>	<b>40,625.00</b>	<b>3,970.00</b>	<b>109.77%</b>
4006 - Registration fee refunds	-3,610.00			
4310 - Sponsors/Contributions	1,469.80			
9105 - Interest Income				
Wells Fargo	37.99	50.00	-12.01	75.98%
<b>Total 9105 - Interest Income</b>	<b>37.99</b>	<b>50.00</b>	<b>-12.01</b>	<b>75.98%</b>
<b>Total Income</b>	<b>42,492.79</b>	<b>40,675.00</b>	<b>1,817.79</b>	<b>104.47%</b>
<b>Expense</b>				
5101 - Uniforms - Players				
Spring	35.80			
5101 - Uniforms - Players - Other	6,429.37	9,750.00	-3,320.63	65.94%
<b>Total 5101 - Uniforms - Players</b>	<b>6,465.17</b>	<b>9,750.00</b>	<b>-3,284.83</b>	<b>66.31%</b>
5102 - Uniforms - Coaches	650.23	600.00	50.23	108.37%
5104 - Uniforms - Other	0.00	1,200.00	-1,200.00	0.0%
5111 - Field Expenses	2,533.82	1,100.00	1,433.82	230.35%
5115 - Park Fees	612.75	9,800.00	-9,187.25	6.25%
5130 - Equipment w/ tax	5,660.37	1,700.00	3,960.37	332.96%
5140 - Storage	2,459.78	2,300.00	159.78	106.95%
5150 - Trainer Payments	8,726.25			
5255 - Ads/Newsletter/Pictures	10,256.81	5,000.00	5,256.81	205.14%
5262 - Fundraising	325.11			
5274 - Awards/Trophies/Scholars				
Referee	211.90			
Volunteer Appreciation	3,669.00			
5274 - Awards/Trophies/Scholars - Other	2,157.26	10,000.00	-7,842.74	21.57%
<b>Total 5274 - Awards/Trophies/Scholars</b>	<b>6,038.16</b>	<b>10,000.00</b>	<b>-3,961.84</b>	<b>60.38%</b>
5275 - Donations to Entities	2,810.00			
5432 - Clinic - Coaches	652.30	250.00	402.30	260.92%
5433 - Clinic - Referees	90.00	200.00	-110.00	45.0%
5434 - Clinic - Other	70.00	300.00	-230.00	23.33%
5701 - AYSO -Inter-regional Fee	35.00	1,500.00	-1,465.00	2.33%
5703 - AYSO - Registration Fees	5,208.00	5,525.00	-317.00	94.26%
7401 - Travel	0.00	400.00	-400.00	0.0%
7430 - Conference/Meetings				
Appreciation Dinner	94.36			
Board Meeting	1,000.93			
Registration	25.00			
7430 - Conference/Meetings - Other	0.00	2,250.00	-2,250.00	0.0%
<b>Total 7430 - Conference/Meetings</b>	<b>1,120.29</b>	<b>2,250.00</b>	<b>-1,129.71</b>	<b>49.79%</b>
7431 - Section/NAGM Meeting	1,471.60	250.00	1,221.60	588.64%
7435 - Travel Mileage	30.73	1,000.00	-969.27	3.07%
7515 - Telephone/Internet	-246.00	1,300.00	-1,546.00	-18.92%
7535 - Postage	2,768.00	1,000.00	1,768.00	276.8%
7625 - Office Supplies	385.18	250.00	135.18	154.07%
7695 - Misc. supplies	58.23	2,000.00	-1,941.77	2.91%
8305 - Bank Fees	1,288.01	400.00	888.01	322.0%
8595 - Other Expenses	2,730.00	3,000.00	-270.00	91.0%
<b>Total Expense</b>	<b>62,199.79</b>	<b>61,075.00</b>	<b>1,124.79</b>	<b>101.84%</b>
<b>Net Income</b>	<b>-19,707.00</b>	<b>-20,400.00</b>	<b>693.00</b>	<b>96.6%</b>

**AYSO REGION 41**  
**Profit & Loss Detail**  
March 2018

	Type	Date	Num	Name	Memo	Amount	Balance
<b>Income</b>							
<b>4005 - Registration Fees</b>							
<b>Spring</b>							
	Deposit	03/03/2018			Deposit	125.00	125.00
	Deposit	03/13/2018			Deposit	235.00	360.00
	Deposit	03/13/2018			Deposit	-75.00	285.00
	Check	03/26/2018	30239	AYSO	4005, (2) Players	-260.00	25.00
Total Spring						25.00	25.00
Total 4005 - Registration Fees						25.00	25.00
<b>4006 - Registration fee refunds</b>							
	Check	03/08/2018	30222	Angelica Burden	4006, Rocco	-142.50	-142.50
	Check	03/08/2018	30223	Eduardo Cornejo	4006, Daniel	-142.50	-285.00
	Check	03/08/2018	30224	Michelle Potter	4006, Kyle	-142.50	-427.50
	Check	03/08/2018	30225	Sudip Roy	4006, Herod & Rod	-250.00	-677.50
	Check	03/08/2018	30226	Amber Demien	4006, Nathan	-125.00	-802.50
	Check	03/08/2018	30227	Palwinder Kaur	4006, Harmanvir	-250.00	-1,052.50
	Check	03/08/2018	30228	Barrera Francia	4006, Leila	-125.00	-1,177.50
	Check	03/08/2018	30229	Evis Miloti	4006, Klea	-142.50	-1,320.00
	Check	03/08/2018	30230	Mark Redding	4006, Cassidy	-142.50	-1,462.50
	Check	03/08/2018	30231	David White	4006, Taylor	-125.00	-1,587.50
	Check	03/08/2018	30232	Marie Chan	4006, Caleb	-125.00	-1,712.50
	Check	03/08/2018	30233	Eric Chiang	4006, Ethan	-125.00	-1,837.50
	Check	03/08/2018	30234	Melinda Huber	4006, Mathew	-125.00	-1,962.50
	Check	03/08/2018	30235	Nancy Lin	4006, Kyler	-125.00	-2,087.50
	Check	03/08/2018	30236	Raymond Soriano	4006, Raymond	-125.00	-2,212.50
Total 4006 - Registration fee refunds						-2,212.50	-2,212.50
<b>9105 - Interest Income</b>							
<b>Wells Fargo</b>							
	Deposit	03/31/2018			Interest	3.69	3.69
Total Wells Fargo						3.69	3.69
Total 9105 - Interest Income						3.69	3.69
Total Income						-2,183.81	-2,183.81
<b>Expense</b>							
<b>5101 - Uniforms - Players</b>							
<b>Spring</b>							
	Check	03/12/2018	30237	American Soccer Company, Inc.	5101, #6503905, (1) Jersey	35.80	35.80
Total Spring						35.80	35.80
Total 5101 - Uniforms - Players						35.80	35.80
<b>5255 - Ads/Newsletter/Pictures</b>							
	Check	03/05/2018	30220	Derek Bartolome	5255, Designsbytco, 5x10 banner/table cloth	344.14	344.14
	Check	03/05/2018	30221	Lisette Bartolome	7/31/17	128.31	472.45
	Check	03/05/2018	30221	Lisette Bartolome	7/31/17	71.67	544.12
	Check	03/05/2018	30221	Lisette Bartolome	7/31/17	2.46	546.58
	Check	03/05/2018	30221	Lisette Bartolome	7/31/17	3.30	549.88
	Check	03/05/2018	30221	Lisette Bartolome	9/4/17, Moulton PA Banner	65.55	615.43
Total 5255 - Ads/Newsletter/Pictures						615.43	615.43
<b>5275 - Donations to Entities</b>							
	Check	03/05/2018	30219	Lisette Bartolome	1/15, LN Chamber of Commerce Fee	135.00	135.00
Total 5275 - Donations to Entities						135.00	135.00
<b>5434 - Clinic - Other</b>							
	Check	03/05/2018	30218	Derek Bartolome	Area 1R Winter Camp, Mgmt. class	35.00	35.00
	Check	03/05/2018	30219	Lisette Bartolome	2/10, Area 1R Winter Camp, Mgmt. Class	35.00	70.00
Total 5434 - Clinic - Other						70.00	70.00
<b>5701 - AYSO -Inter-regional Fee</b>							
	Deposit	03/13/2018			Deposit	35.00	35.00
Total 5701 - AYSO -Inter-regional Fee						35.00	35.00
<b>7431 - Section/NAGM Meeting</b>							
	Check	03/05/2018	30218	Derek Bartolome	Travel to EXPO	198.96	198.96
	Check	03/05/2018	30218	Derek Bartolome	EXPO reg. & Instructor fee	400.00	598.96
	Check	03/05/2018	30219	Lisette Bartolome	EXPO Registration	300.00	898.96
	Check	03/05/2018	30219	Lisette Bartolome	Tavel to EXPO	96.98	995.94
Total 7431 - Section/NAGM Meeting						995.94	995.94
<b>8305 - Bank Fees</b>							
	Deposit	03/03/2018			Deposit	4.25	4.25
	Deposit	03/13/2018			Deposit	6.80	11.05
	Check	03/31/2018			Service Charge	2.00	13.05
Total 8305 - Bank Fees						13.05	13.05
<b>8595 - Other Expenses</b>							
	Check	03/12/2018	30238	Pamela S. Hudlett	8595, Bookkeeping Jan, Feb. & March	910.00	910.00
Total 8595 - Other Expenses						910.00	910.00
Total Expense						2,810.22	2,810.22
<b>Net Income</b>						<b>-4,994.03</b>	<b>-4,994.03</b>

**AYSO REGION 41**  
**Balance Sheet**  
As of March 31, 2018

Mar 31, 18

**ASSETS**

Current Assets

Checking/Savings

Wells Fargo 79,352.35

Total Checking/Savings 79,352.35

Other Current Assets

1540 - Prepaid Expense 1,884.50

Total Other Current Assets 1,884.50

Total Current Assets 81,236.85

**TOTAL ASSETS** 81,236.85

**LIABILITIES & EQUITY**

Equity

Retained Earnings 100,943.85

Net Income -19,707.00

Total Equity 81,236.85

**TOTAL LIABILITIES & EQUITY** 81,236.85

**AYSO REGION 41**  
**Profit & Loss**  
March 2018

	<u>Mar 18</u>
<b>Income</b>	
<b>4005 - Registration Fees</b>	
Spring	25.00
<b>Total 4005 - Registration Fees</b>	<u>25.00</u>
<b>4006 - Registration fee refunds</b>	-2,212.50
<b>9105 - Interest Income</b>	
Wells Fargo	3.69
<b>Total 9105 - Interest Income</b>	<u>3.69</u>
<b>Total Income</b>	-2,183.81
<b>Expense</b>	
<b>5101 - Uniforms - Players</b>	
Spring	35.80
<b>Total 5101 - Uniforms - Players</b>	<u>35.80</u>
<b>5255 - Ads/Newsletter/Pictures</b>	615.43
<b>5275 - Donations to Entities</b>	135.00
<b>5434 - Clinic - Other</b>	70.00
<b>5701 - AYSO -Inter-regional Fee</b>	35.00
<b>7431 - Section/NAGM Meeting</b>	995.94
<b>8305 - Bank Fees</b>	13.05
<b>8595 - Other Expenses</b>	910.00
<b>Total Expense</b>	<u>2,810.22</u>
<b>Net Income</b>	<u><u>-4,994.03</u></u>